

Chief Financial Officer

Greensea IQ is a world leader in advanced robotic solutions for the ocean. We are a dual-use technology company that has pioneered the use of autonomous systems in critical defense applications and is now transitioning that mature technology to the commercial maritime markets. Greensea has a defense product portfolio focused in Mine Countermeasures, Explosive Ordnance Disposal, and Special Operations. Since 2017, we have pioneered the use of autonomous robots and artificial intelligence to create scale and safety in ocean warfare while protecting the warfighter.

Greensea IQ's emerging EverClean product transitions defense technology to the commercial sector to create high impact and achieve significant growth within a large market. EverClean uses autonomous underwater robots to keep the hulls of ships clean, allowing ships to perform optimally. This Robot-As-A-Service business provides significant fuel savings, carbon emissions reductions, and increased vessel performance through a simple subscription program.

Job Description

Greensea IQ is seeking an experienced and growth-oriented Chief Financial Officer (CFO) to become an integral part of our executive team. The CFO will play a crucial role in shaping and executing the company's strategic and financial goals. While the CFO's primary responsibilities will encompass all financial elements of the organization, we seek a strategic individual who can enable business growth and facilitate global expansion of EverClean while mitigating key business risks. The ideal candidate will oversee the financial team at Greensea and completely own the financial workflows to ensure Greensea IQ's success. The CFO must strike a balance between short- and long-range considerations to manage and grow the business consistent with Greensea IQ's strategy and values. The CFO will join the executive team consisting of the CEO, CGO, and COO to develop, execute, and manage Greensea IQ's growth strategies.

Responsibilities

- Strategy – Provide financial leadership in determining Greensea IQ's overall direction and instill a financial/risk-intelligent approach throughout the organization. Develop and implement the company's financial strategy in a way that aligns with the overall corporate goals and objectives.
- Financial Analysis - Continually assess the company's financial performance, offering insights to key stakeholders. The ideal candidate should have extensive experience in financial modeling and leading cross-functional teams to use the models for informed decision-making in the business.

- Operations – Oversee the organization’s primary financial functions, including planning/budgeting, implementing, managing, and controlling financial-related activities of the company. This will include direct responsibility for accounting, forecasting, strategic planning, job costing, deal analysis and negotiations, financing, audit oversight, and reporting.
- Finance Team Manager - Manage an effective finance and accounting department that is responsible for the organization’s fiscal performance. Ensure interdepartmental relationships are collaborative and constructive, supporting the company’s execution.
- Transactional – Lead in the negotiation of key business engagements. This includes seeking to identify, originate, negotiate, and integrate other platforms into Greensea IQ that provide new capabilities. The CFO will provide high-level strategic and financial analysis of new opportunities considering the long-term vision of the company.
- Fiduciary - Remain in close contact with company leadership, external partners, shareholders, and board members to keep all parties aligned on the health and status of the company.
- Frequent travel to Greensea IQ facilities, external partner facilities, and tradeshow is expected.
- All other responsibilities as reasonably assigned.

Requirements

- Master’s Degree (or equivalent experience) in accounting, business accounting, or finance.
- 5 or more years of experience in roles leading corporate financial functions.
- Extensive experience developing and executing strategic financial plans and initiatives. Experience with finance in a manufacturing environment, preferred.
- Experience leading finance functions for high-growth organizations.
- International finance experience.
- Proven experience delivering complex projects on time, within budget, and to the highest quality standards.
- Strong analytical and problem-solving skills, with the ability to identify and implement process improvements that drive efficiencies and productivity gains.
- Detail-oriented and data-driven, with excellent organizational skills.
- Strong willingness to mentor and develop key leaders within the company.

To apply, please send your resume, salary requirements, and cover letter to careers@greenseaIQ.com as PDF documents. The candidate must be eligible to work in the United States. The ideal candidate will be available for daily work in either Greensea IQ’s Richmond, VT or Plymouth, MA facility. This position requires frequent travel. Salary range \$175-250k.

Greensea IQ (www.greenseaIQ.com) is an equal opportunity employer. We offer a casual and fun work environment and provide our employees with training and continuing education opportunities. Greensea IQ offers competitive salaries and a complete benefits package, including full health insurance, 401(k), and paid vacation, holiday, and sick leave.