Financial Controller

Greensea IQ is a world leader in advanced robotic solutions for the ocean. We are a dual-use technology company that has pioneered the use of autonomous systems in critical defense applications and is now transitioning that mature technology to the commercial maritime markets.

Greensea has a defense product portfolio focused in Mine Countermeasures, Explosive Ordnance Disposal, and Special Operations. Since 2017, we have pioneered the use of autonomous robots and artificial intelligence to create scale and safety in ocean warfare while protecting the warfighter.

Greensea's emerging EverClean product transitions defense technology to the commercial sector to create high impact and achieve significant growth within a large market. EverClean uses autonomous underwater robots to keep the hulls of ships clean, allowing ships to perform optimally. This Robot-As-A-Service business provides significant fuel savings, carbon emissions reductions, and increased vessel performance through a simple subscription program.

Job Description

The Controller plays a critical role in strengthening Greensea IQ's financial infrastructure and ensuring the integrity of all accounting operations. This role is responsible for overseeing the company's accounting, financial reporting, and compliance functions while partnering closely with the FP&A Director and CFO to drive strategic decision-making. The ideal candidate is both a hands-on operator and a systems thinker — capable of leading the accounting team, improving processes & systems, and ensuring accuracy, consistency, and insight in financial reporting.

Responsibilities

- Oversee all accounting operations, from topline sales down to the bottom line, ensuring accuracy, consistency, and transparency across all accounts.
- Lead and execute the monthly, quarterly, and annual close processes, including journal entries, accruals, deferrals, and reconciliations across all balance sheet and P&L accounts.
- Maintain full GAAP compliance; develop, document, and enforce accounting policies, internal controls, and standard operating procedures.

- Ensure proper revenue recognition, cost allocations, and inventory valuation in partnership with operations and cost accounting.
- Coordinate annual audits, tax filings, and external CPA relationships to ensure timely and accurate submissions.
- Manage debt compliance, including covenant tracking, interest payments, and reporting to lenders.
- Partner with FP&A to align reporting, forecasting, and analysis for executive and board-level presentations.
- Own and optimize accounting systems, chart of accounts, and reporting structures; drive automation and integration across tools and workflows.
- Manage and mentor accounting team members, including: setting S.M.A.R.T. goals, establishing clear performance expectations, conducting regular one-on-ones, and providing coaching and feedback.
- Build a culture of accountability, collaboration, and continuous improvement within the finance team.
- Ensure alignment between the accounting team and company priorities — connecting daily execution to financial and operational goals.
- Partner cross-functionally with HR, Operations, and Sales to ensure cohesive financial processes and data integrity company-wide.
- All other responsibilities as reasonably assigned.

Requirements

- Bachelor's degree in Accounting, Finance, or related field; CPA a plus.
- 7–10+ years of progressive accounting experience, including prior controllership or assistant controller role.
- Strong knowledge of GAAP, consolidations, and internal controls.
- Experience with manufacturing or technology environments preferred.
- Proficiency in ERP and reporting tools (e.g., Acumatica, Excel/Google Sheets).
- Detail-oriented and data-driven, with excellent organizational skills.
- Proven leadership and system-implementation skills.
- Exceptional and effective communication skills, across a wide range of internal stakeholders.

To apply, please send your resume, salary requirements, and cover letter to careers@greenseaIQ.com as PDF documents. The candidate must be eligible to work in the United States. This role may require occasional travel This position is based in Richmond, VT. Annual salary range: $120-140k.

Greensea IQ (www.greenseaIQ.com) is an equal opportunity employer. We offer a casual and fun work environment and provide our employees training and continuing education opportunities. Greensea IQ offers competitive salaries and a complete benefits package, including full health insurance, 401(k), and paid vacation, holiday, and sick leave.